



Teknion Roy & Breton

975, des Calfats Lévis (QC) G6Y 9E8

Reference Letter – Satisfaction with the Schugoma Hot Air System

Dear Sir or Madam,

We would like to express our complete satisfaction with our collaboration with Schugoma System GmbH.

Teknion Roy & Breton have been using the Schugoma Hot Air System to retrofit our edge banding machines for some time now – with consistently positive experiences.

We would particularly like to highlight: the engineering support and the professional team

- The easy installation of the systems,
- The excellent technical design
- High edge bond strength.
- Reliability of the gluing process
- Achieve better results in terms of water resistance than with PUR adhesive – a remarkable advance in our production quality.

Another advantage is the flexible retrofitting capability: Any machine type can be easily converted to the hot air system. Two machines have been successfully converted so far, and we plan to convert an IMA with a speed of 30 m/min by the end of the year. Our entire machine fleet of 18 systems will be retrofitted in the future.

A key advantage of the Schugoma system is that even older machines can be brought up to date with the latest technology using the retrofit kit

The system is intuitive, safe, and non-hazardous to operate, which makes it much easier for our employees to use. Really simple if we compare to other gluing units

For business reasons, our machine can operate with the Hot air system or other gluing units to keep flexibility for production reasons

We can recommend Schugoma's products and service and look forward to our continued collaboration.

Best Regards

Jean Bilodeau, Ing. Eng.
Directeur ingénierie manufacturière
Manufacturing engineering manager